

## **U.S. Global Investors**

Searching for Opportunities, Managing Risk

# Goldwatcher — \$2,358/oz? \$3,675/oz? \$7,931/oz?

Frank Holmes, CEO and Chief Investment Officer



### "Performance and Results Oriented"

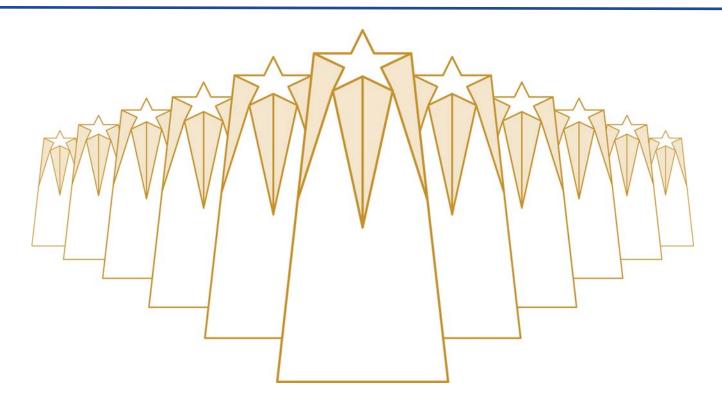
### Investment leadership results in performance



## Winner of 29 Lipper performance awards, certificates and top rankings since 2000

(Four out of 13 U.S. Global Investors Funds received Lipper performance awards from 2005 to 2008, six out of 13 received certificates from 2000 to 2007, and two out of 13 received top rankings from 2009 to 2010.)

### **Focus on Education**



#### 21 MFEA STAR Awards for Excellence in Education

## Fund Recognition: Four Funds Rank in Top 50 for 10 Years

## WALL STREET JOURNAL



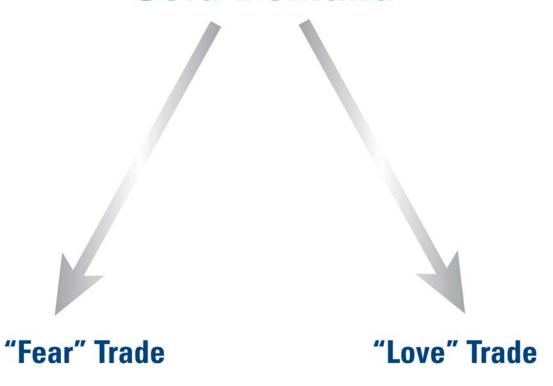
- World Precious Minerals
   Fund (UNWPX) ranked #5
- Gold & Precious Metals
   Fund (USERX) ranked #6
- The Global Resources Fund (PSPFX) ranked #25
- Eastern European Fund (EUROX) ranked #45

Rankings were provided to the Wall Street Journal and Barron's by Lipper and include all mutual funds and ETFs tracked by Lipper. Lipper ranked the funds based on 10-year performance data including share prices and reinvested dividends. For funds with multiple share classes, only the largest share class was included. Rankings are based on total annualized return as of 09/30/2011. Past performance is no guarantee of future results.

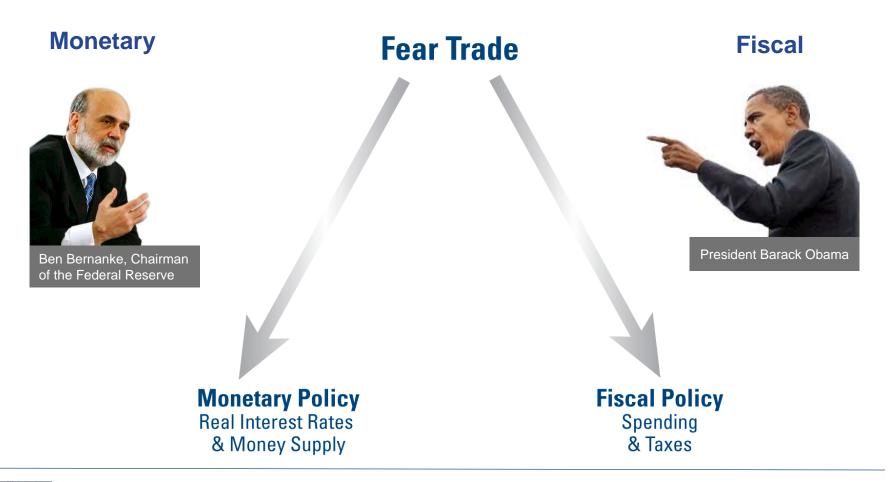
### **Gold Demand Drivers**



## **Gold Demand**



### **Driver: The Fear Trade**

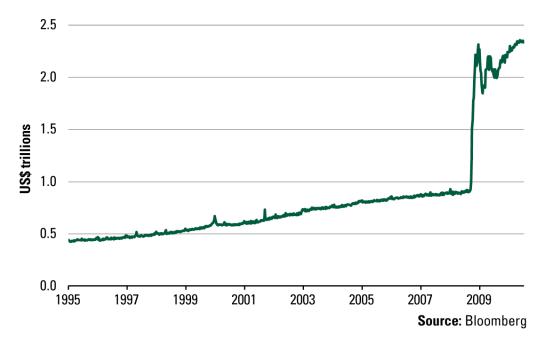


## **Bailout of Main Street and Wall Street —** "Fear Trade"



Barney Frank, Congressman from Massachusetts and former Chairman of the House Financial Services Committee

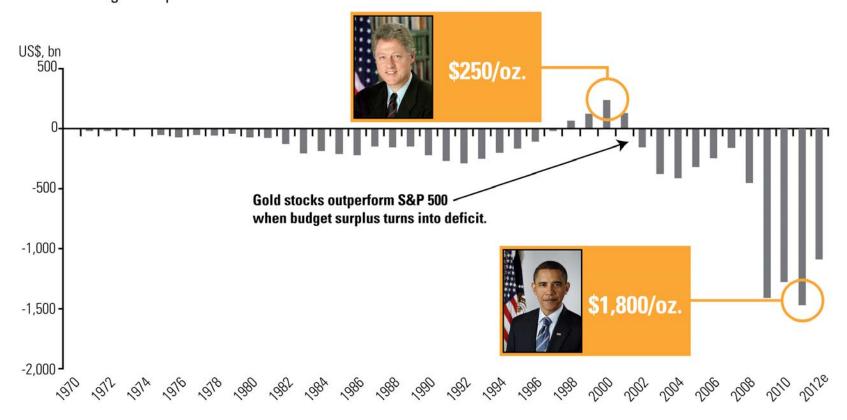
#### **Federal Reserve Assets**



## It's Not the Political Party, It's the Political Policies



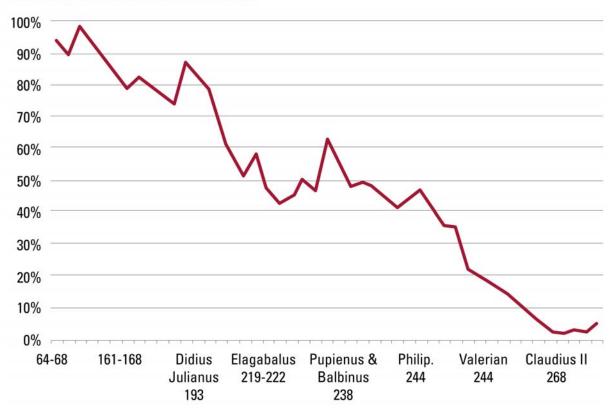
Federal Budget Surplus or Deficit



Source: Congressional Budget Office Statistics

## **History Repeats Itself with Currency Debasement**

#### **Share of Silver in Roman Coins**





Source: SocGen, Dylan Grice

## Declining Value of the U.S. Dollar (USD)

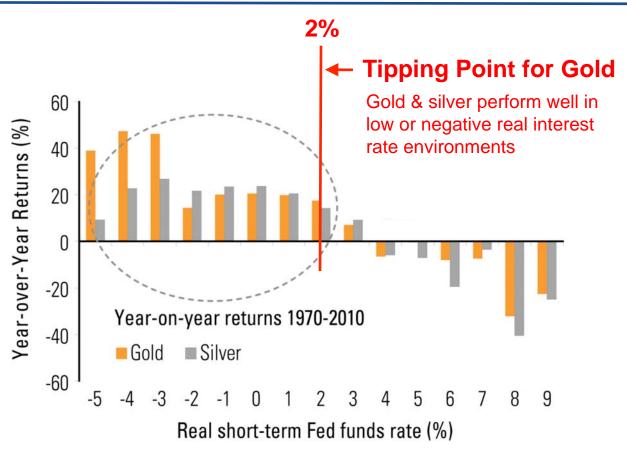
#### The Decline in the Purchasing Power of a Dollar



Note: Dollar deflated by CPI. 1971=\$1.00

Source: Bureau of Labor Statistics

## Low Real Interest Rates Historically Fuel Gold & Silver

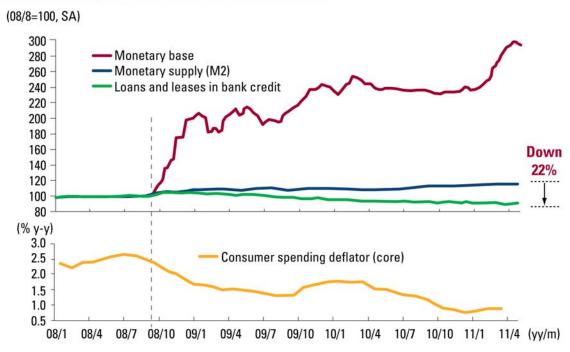


**Source:** Bloomberg Finance LP, Deutsche Bank

## **Deflationary Forces**



#### Relationship Between Monetary Indicators Breaks Down During Balance Sheet Recession (US)



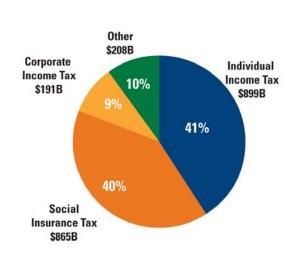
**Source:** Board of Governors of the Federal Reserve System, U.S. Department of Commerce Note: Commercial bank loans and leases adjustments for discontinuities made by Nomura Research Institute.



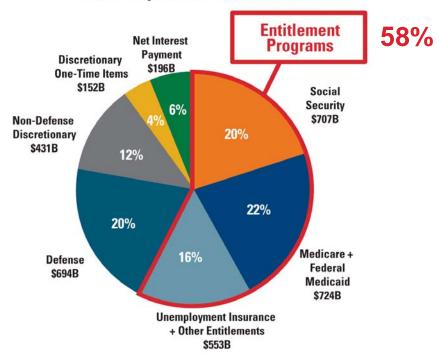
## Fiscal 2010 U.S. Government Revenues & Expenses at a Glance



#### F2010 Revenue = \$2.2 Trillion



#### F2010 Expenses = \$3.5 Trillion



**Note:** USA federal fiscal year ends in September; \*individual & corporate income taxes include capital gains taxes. Non-defense discretionary includes federal spending on education, infrastructure, law enforcement, and judiciary functions.

Source: White House Office of Management and Budget.

## The Shocking Cost of U.S. Regulation is an Opportunity for Emerging Markets





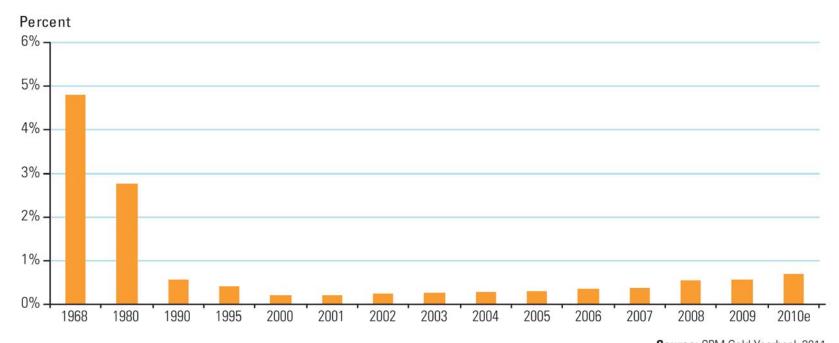
14% of the economy



\$8,000 per private sector employee

## Gold as a Percent of Global Financial Assets





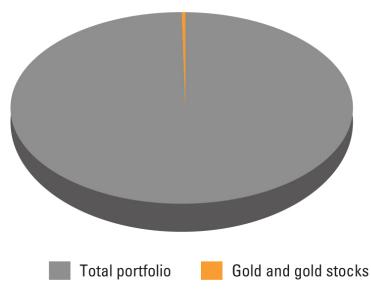
Source: CPM Gold Yearbook 2011

e denotes estimate.

## Gold — No Love from Big Pension Funds



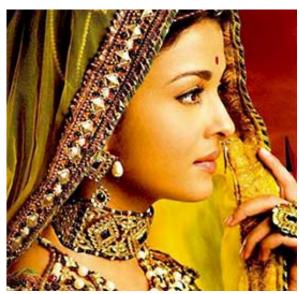
#### Percentage of Gold Holdings in a Typical Pension Fund is Minimal



Source: Casey Research, Dr. Marc Faber

### **Driver: The Love Trade**









Rising Incomes



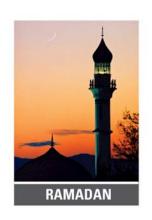


**Cultural Affinity** 

## **Holidays Drive Gold Demand**

#### For the Love of Gold

HOLIDAYS





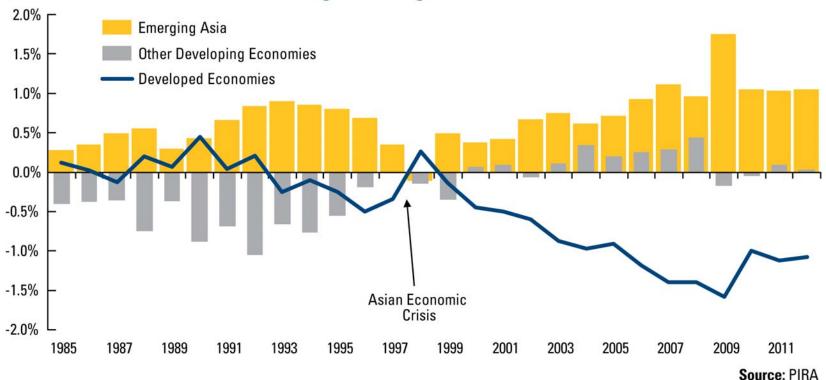




AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY

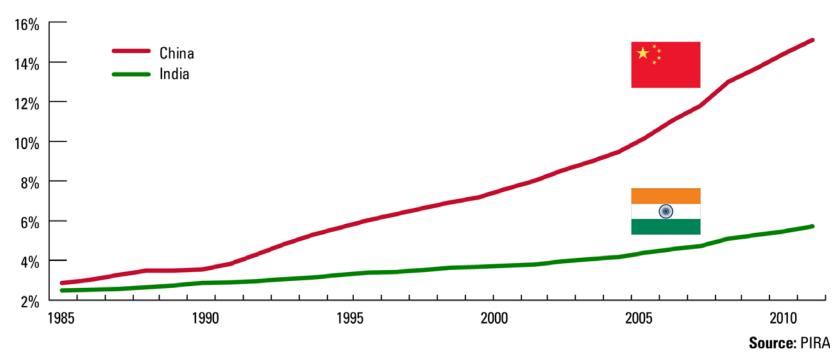
## **Developed Economies Continue** to Lose Share of World GDP

#### **How World GDP Share of Each Region Changed from Previous Year**



## **China/India Share of World GDP Increased Substantially**

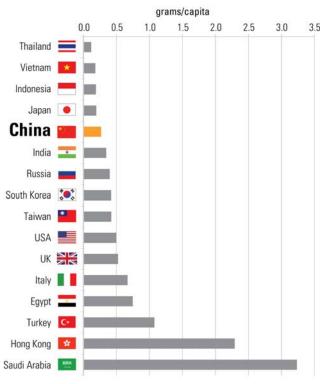
#### **Share of World GDP (PPP Basis)**

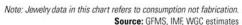


## **China's Increasing Jewelry Demand**



#### **Consumption of Gold Jewelry Around the World**







## **Luxury Demand Across China**





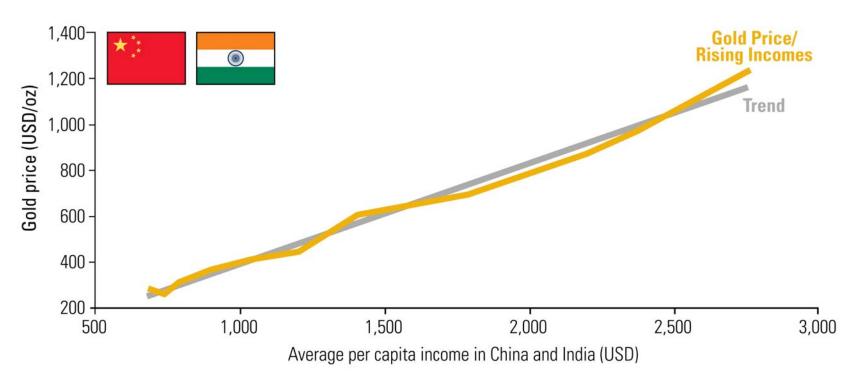
Cartier Store in Shanghai Source: Getty



### **Gold "Love Trade"**

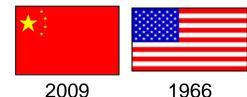
### **Strong Correlation Between Rising Incomes and Gold Price**

## Strong Correlation Between Rising Incomes in China and India and the Gold Price from 2000 to 2010



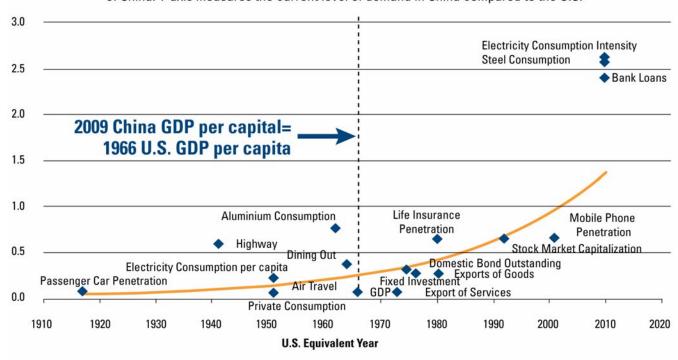
Sources: Bloomberg, Standard Chartered Research

## Stay Tuned to the Big S-Curve



Putting China in Perspective: China/U.S. (x, Current)

X-axis measures the equivalent year of U.S. when the level of demand was equal to that of China. Y-axis measures the current level of demand in China compared to the U.S.



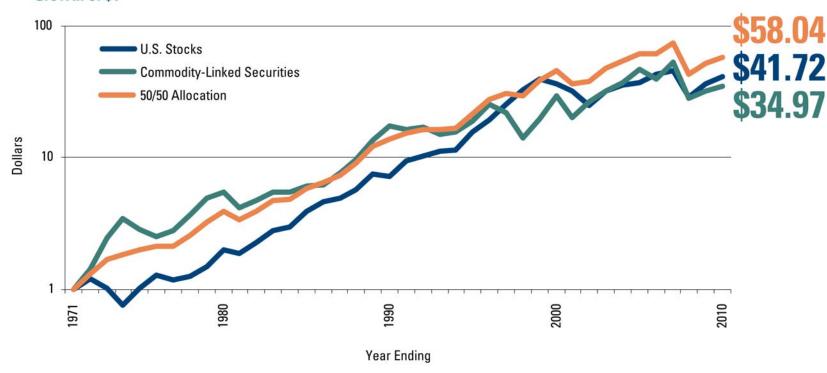
Source: World Bank, Swiss Re, IMF, Gartner, Eurostat, U.S. Dept. of Agriculture, World Federation of Exchanges, Credit Suisse est.

The S-Curve is a type of curve that shows a rapid, exponential increase in growth for a period of time, followed by a tapering or leveling off.



## Importance of Diversification and Rebalancing

#### **Growth of \$1**



Source: Roger C. Gibson

Past performance is no guarantee of future results.



## **Anticipate Before You Participate**

#### Standard Deviation (as of 09/30/11) based on 10-Year Data

|                                    | Rolling 1 Year |
|------------------------------------|----------------|
| U.S. Global Investors (GROW)       | 112.8%         |
| NYSE Arca Gold<br>BUGS Index (HUI) | 38.1%          |
| WTI Crude Oil                      | 36.7%          |
| MSCI Emerging Markets (MXEF)       | 30.7%          |
| S&P 500 Index (SPX)                | 19.5%          |
| Gold Bullion                       | 13.5%          |



12-month rolling volatility of price action over 10 year period

View the presentation "Anticipate Before You Participate" at www.usfunds.com/investor-resources/publications/research

## **Gold Seasonality — Managing Expectations**

#### **Gold: 24 Hour Composite** Historical Patterns (1974-2010)



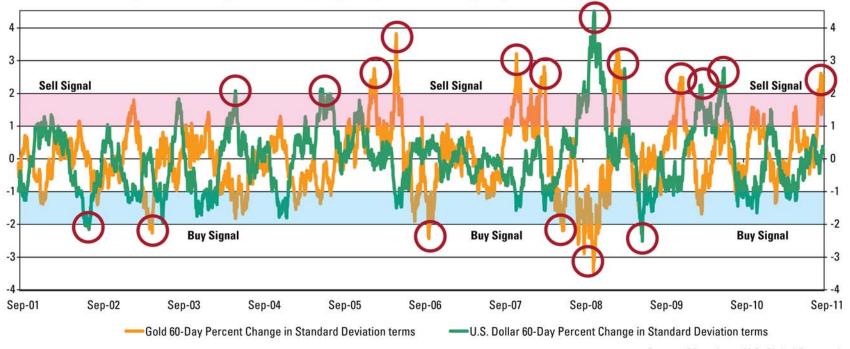
Past performance is no guarantee of future results.

Source: Moore Research Center, Inc.



## **60 Day Rolling Oscillator**

#### Gold vs. Dollar 60-day Percent Change Oscillator (Daily Data, 10 Years through September 2, 2011)

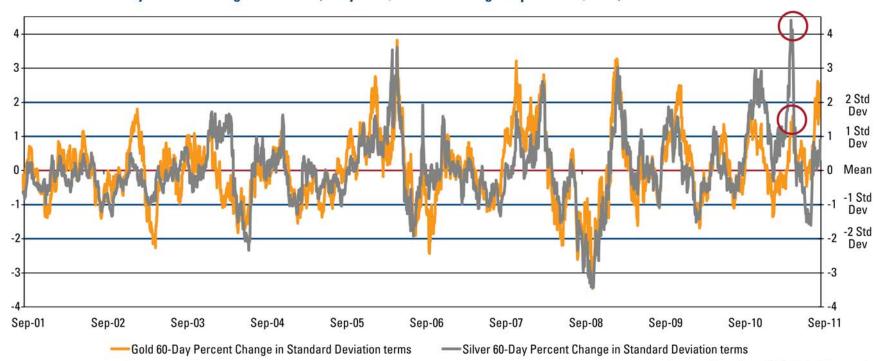


Source: Bloomberg, U.S. Global Research



### Silver Was Ahead of Itself Relative to Gold

#### Gold vs. Silver 60-day Percent Change Oscillator (Daily Data, 10 Years through September 2, 2011)

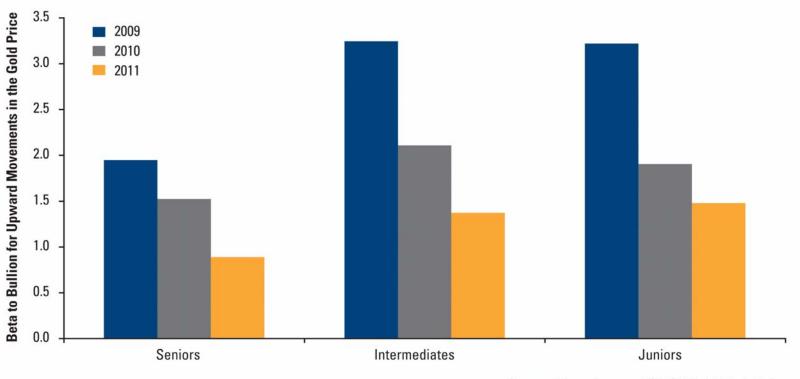


Source: Bloomberg, U.S. Global Research



## Cause and Effect — Gold Bullion and Gold Stocks

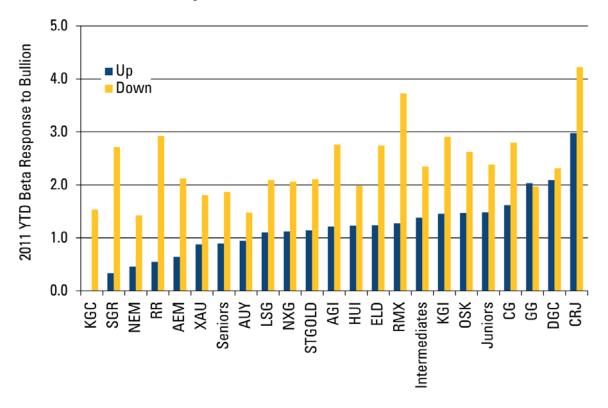
#### Average Beta to Bullion Responses for Upward Movements in the Gold Price



Source: Bloomberg and CIBC World Markets Inc.

## The DNA of Volatility — DNA of Each Stock Is Different

#### **Beta-to-Bullion Response Since 2011**

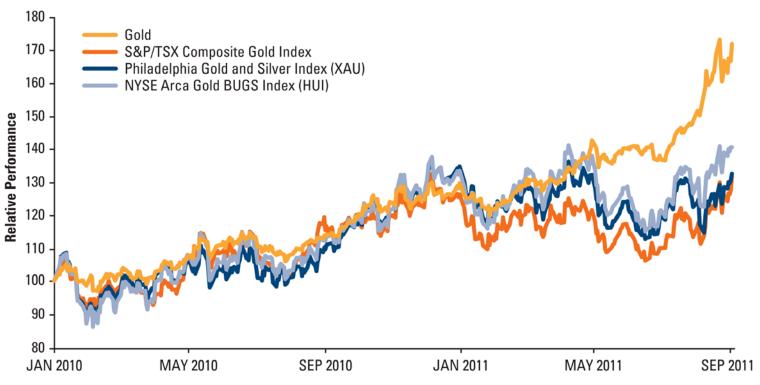


Note: AEM (Agnico-Eagle Mines), AGI (Alamos), AUY (Yamana Gold), CG (Centerra Gold), CRJ (Claude Resources), DGC (Detour Gold Corp), ELD (Eldorado Gold Corp), GG (Goldcorp), HUI (NYSE Arca Gold Bugs Index), KGC (Kinross Gold), KGI (Kirkland Lake), LSG (Lake Shore Gold Corp), NEM (Newmont Mining Corp), NXG (Northgate Minerals Corp), OSK (Osisko), RMX (Rubikon), RR (Rainy River), SGR (San Gold), STGOLD (S&P/TSX Composite Gold Index), XAU (Philadelphia Gold and Silver Index)

Source: Bloomberg and CIBC World Markets Inc.

## **Bullion Outperforms Gold Stocks**

#### **Relative Performance Of Bullion Versus Gold Indices Since 2010**



Source: Bloomberg, U.S. Global Research

Past performance is no guarantee of future results. It is not possible to invest in an index.



## **Big Cap Gold Stocks Lag**

#### **Relative Performance Of Gold Equities Versus Bullion Since 2010**



Past performance is no guarantee of future results.

Source: Bloomberg and CIBC World Markets Inc.



### **Gold Stocks Are Getting Cheaper**

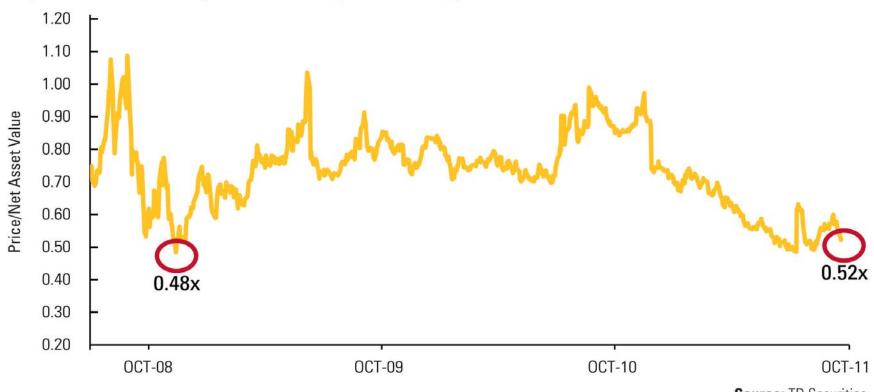
#### **Cash Flow and Earnings Per Share Multiples Since 2008**



Source: CIBC World Markets Inc.

## **Contraction in Relative Valuations — Gold Stocks Price/Net Asset Value**

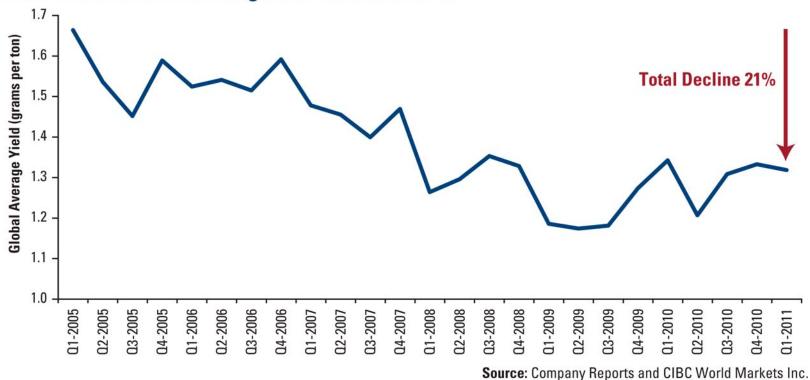
#### **Exploration and Development Gold Companies Trading Near 2008 Levels**



Source: TD Securities

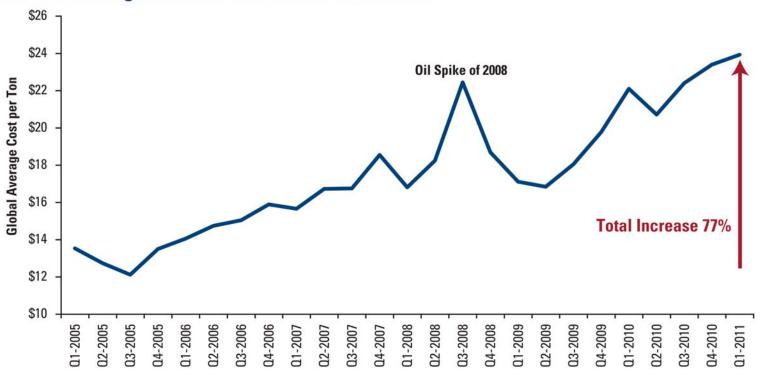
### **Gold Grades Fall**

#### **Declines in Global Average Grades Since 2005**



## **Gold Stock Costs Rise**

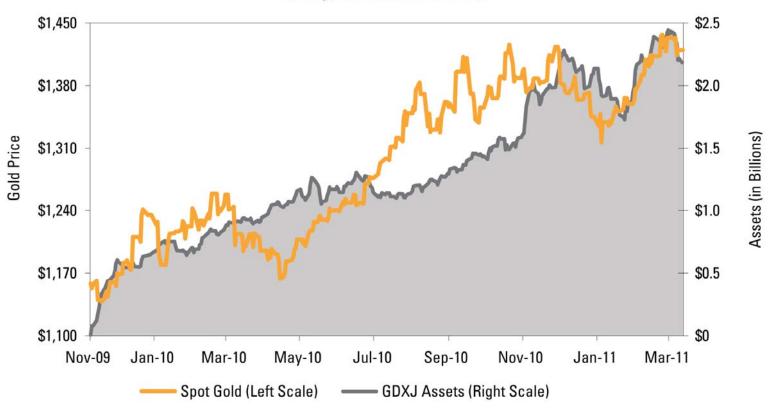
#### **Global Average Cost Per Ton Profile Since 2005**



Source: Company Reports and CIBC World Markets Inc.

# Spot Gold vs. Market Vectors Junior Gold Miners ETF (GDXJ)

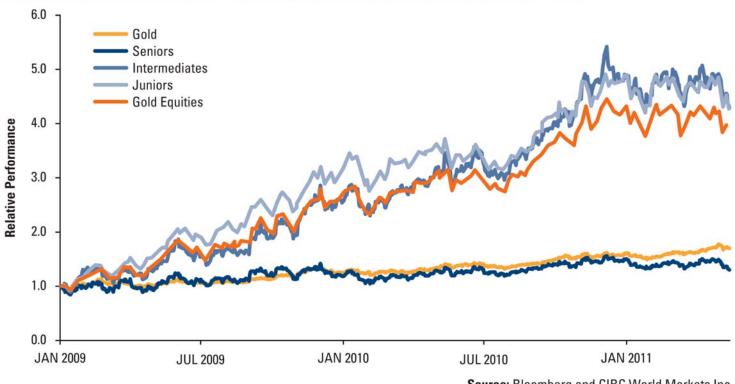
Spot Gold vs. GDXJ Assets (Daily, 11-11-09 thru 3-14-11)



Past performance is no guarantee of future results.

# **Market Vectors Junior Gold Miners ETF** (GDXJ) Inflates Midcap Gold Stocks

#### Relative Performance Of Gold Equities Versus Bullion Since 2009



Past performance is no guarantee of future results.

Source: Bloomberg and CIBC World Markets Inc.



## Three Price Levels When Valuing Companies



- 1. Wholesale Price
- 2. Retail Price
- 3. Fairytale Price

## The Five M's for Gold Miners

- Management
- Mine Lifecycle
- Market Cap
- Money (Burn Rate)
- Minerals



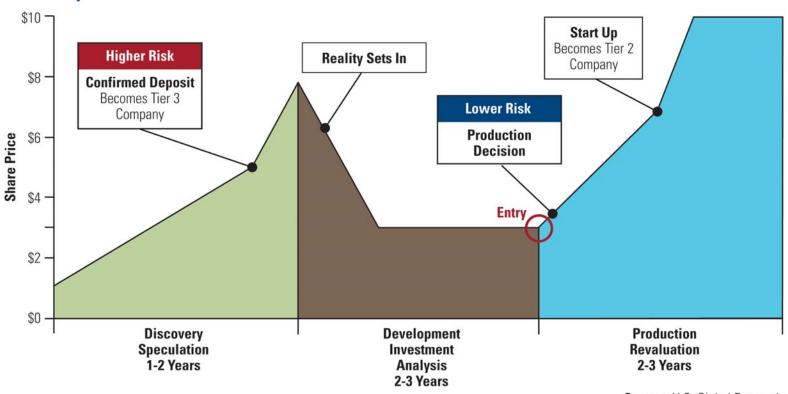
Weight of Truck: 423 tons Load Capacity: 240 tons

Frank Holmes, Mauritania

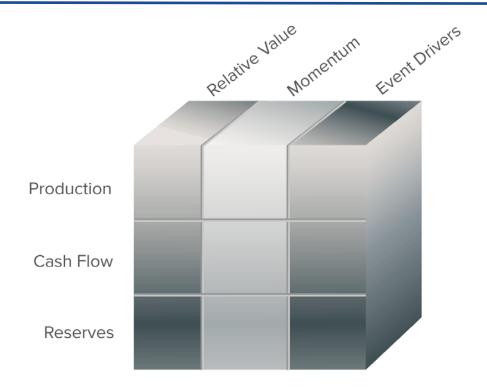


# Life Cycle of a Mining Share

#### The Life Cycle of a Mine



## **Value Drivers for Superior Performance**

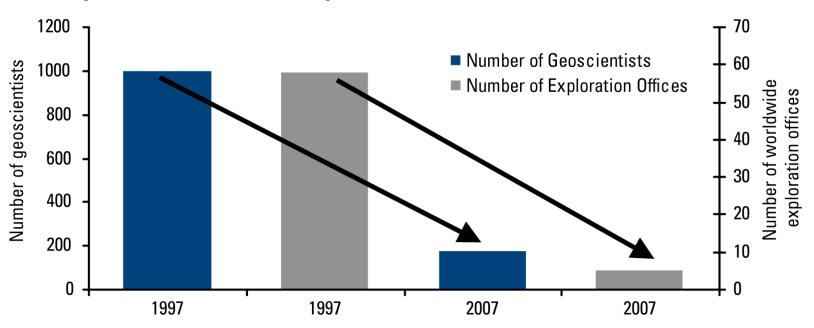


The key success factor to superior stock performance is growth on a per share basis in the 3 value drivers.

Production, Cash Flow, Reserves.

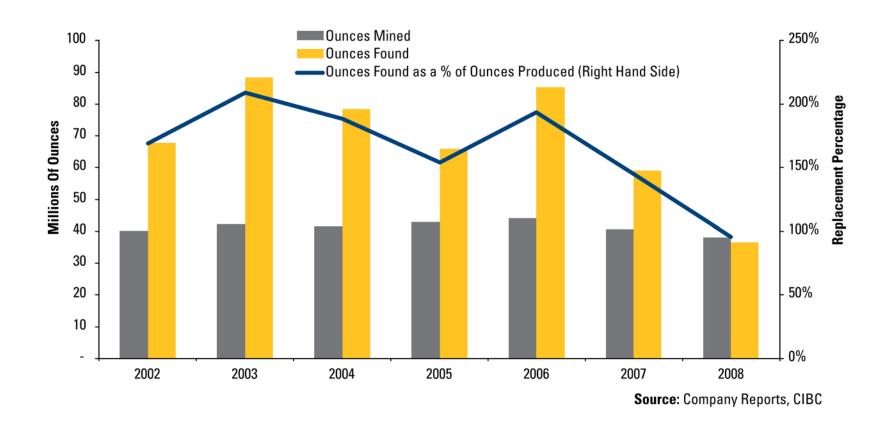
## **BHP Exploration Offices and Explorationists**

#### **BHP Exploration Offices and Explorationists**



Source: BHP Billiton, Macquarie Research, March 2011

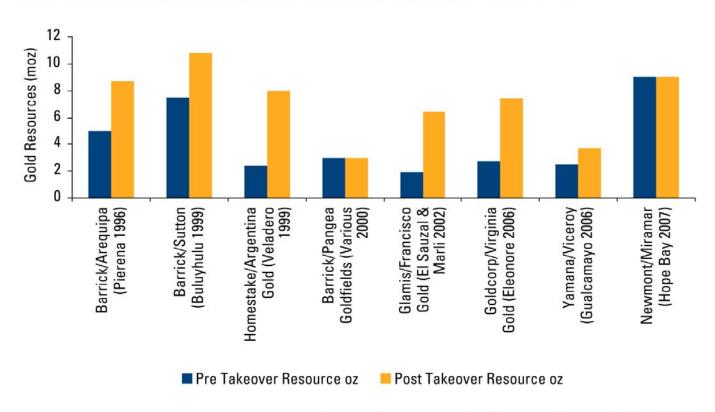
# **Difficult to Replace Mine Reserves**





# Lookback At Undeveloped Gold Acquisitions and Resource Growth

#### **Lookback At Undeveloped Gold Acquisitions and Resource Growth**



Source: Company reports, Macquarie Research, March 2011



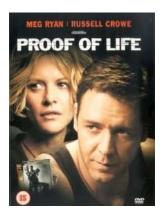
# **Case Study: Gold Mining in Colombia**





## **Kidnapping**



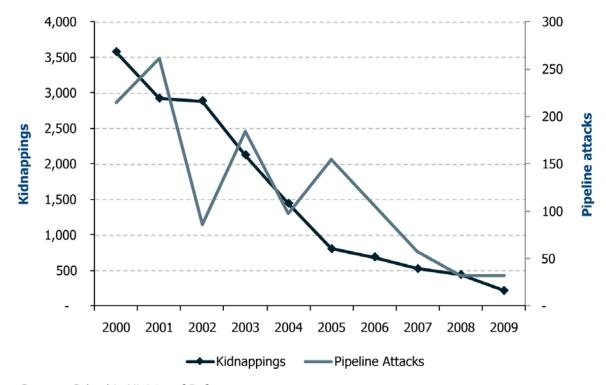


2000



Pipeline attack in Colombia

#### Reduced kidnappings and pipeline attacks in Colombia



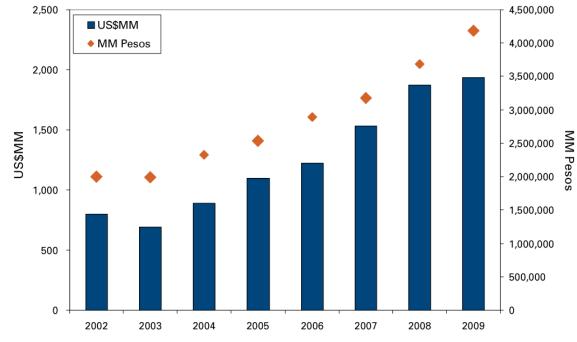
Source: Colombia Ministry of Defense

# **Justice Budget**





#### **Justice Budget**

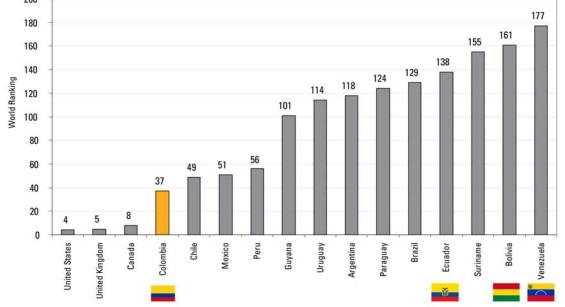


Source: Direction National Budget

# **Ease of Doing Business World Ranking Compare Colombia to Venezuela**

Juan Manuel Santos Calderón
President of the Republic of Colombia

#### **Ease of Doing Business World Ranking**



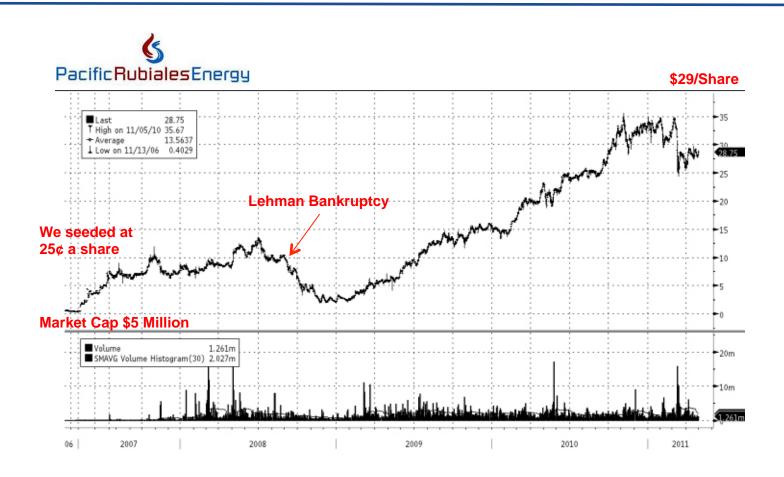


**Hugo Chávez** President of Venezuela

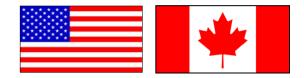
Source: International Finance Corporation, World Bank Group

# Pacific Rubiales — Case Study





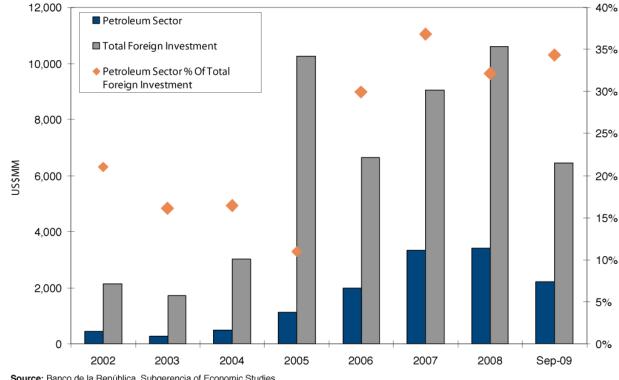
# Flow of Foreign Investment in Colombia





**Pacific Rubiales Energy** 

#### Flow Of Foreign Investment In Colombia



## **Gran Colombia**

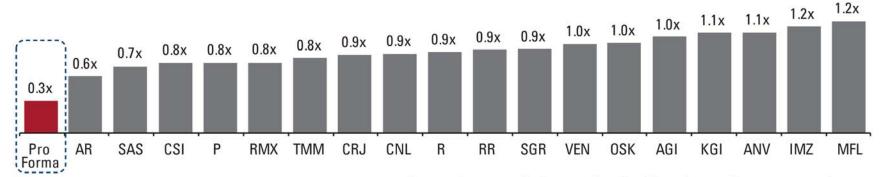


Source: Medoro

# Relative Valuations — Price/Net Asset Value Creating a Leading Colombian Gold Producer: Planned Merger of Medoro & Gran Colombia Gold



#### Price/Net Asset Value (Ratio) — attractive on a relative basis



Source: Company disclosures, FactSet, Bloomberg and consensus estimates

Note: Ventana priced at transaction value

Note: AGI (Alamos), ANV (Allied Nevada), AR (Argonaut), CNL (Continental), CRJ (Claude Resources), CSI (Colossus), GCM (Gran Colombia), IMZ (International Minerals), KGI (Kirkland Lake), MFL (Minefinders), MRS (Medoro), OSK (Osisko), P (Primero), R (Romarco), RR (Rainy River), RMX (Rubicon), SAS (St. Andrew Goldfields), SGR (San Gold), TMM (Timmins Gold), VEN (Ventana)

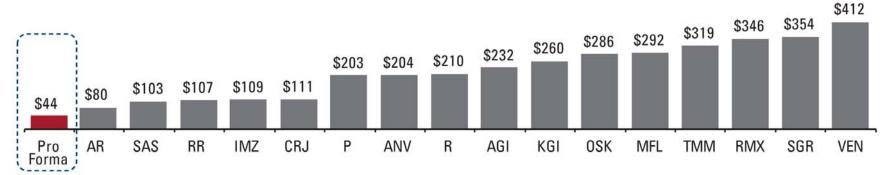


#### Relative Valuation —

# **Creating a Leading Colombian Gold Producer: Planned Merger of Medoro & Gran Colombia Gold**



#### Enterprise Value/Total Resources (US\$/oz Au) — attractive on a relative basis



Source: Company disclosures, FactSet, Bloomberg and consensus estimates

Note: Ventana priced at transaction value

Note: AGI (Alamos), ANV (Allied Nevada), AR (Argonaut), CNL (Continental), CRJ (Claude Resources), CSI (Colossus), GCM (Gran Colombia), IMZ (International Minerals), KGI (Kirkland Lake), MFL (Minefinders), MRS (Medoro), OSK (Osisko), P (Primero), R (Romarco), RR (Rainy River), RMX (Rubicon), SAS (St. Andrew Goldfields), SGR (San Gold), TMM (Timmins Gold), VEN (Ventana)

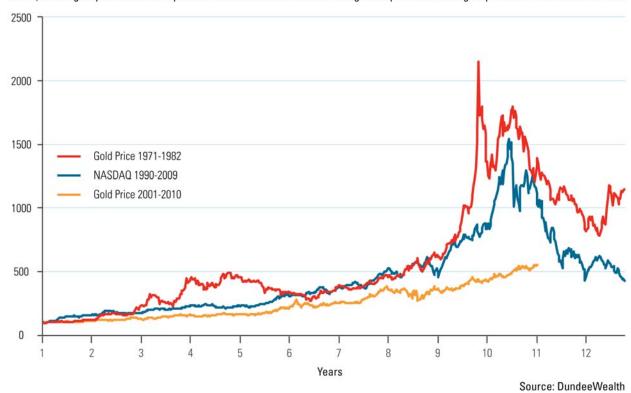


## No Bubble in Gold



#### **Compared to Past Bubbles, Gold's Not One**

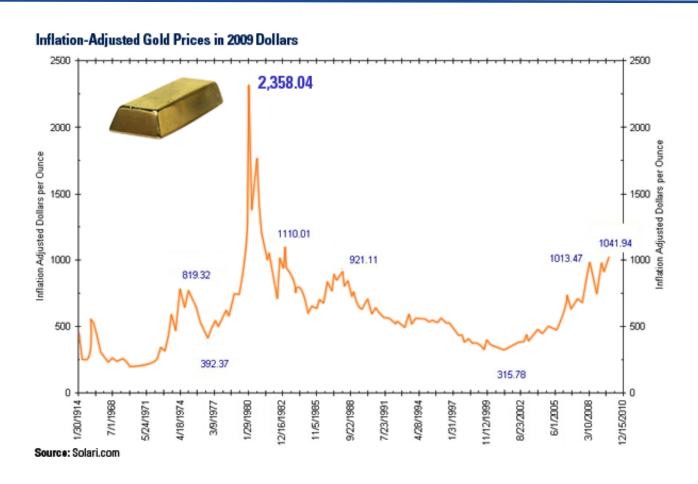
Performance of gold prices and the NASDAQ Index over various time periods, with performance set to a base level of 100. In relative terms, recent gold prices have not spiked in the same manner as seen during these prior bubbles in gold prices and the NASDAQ Index.



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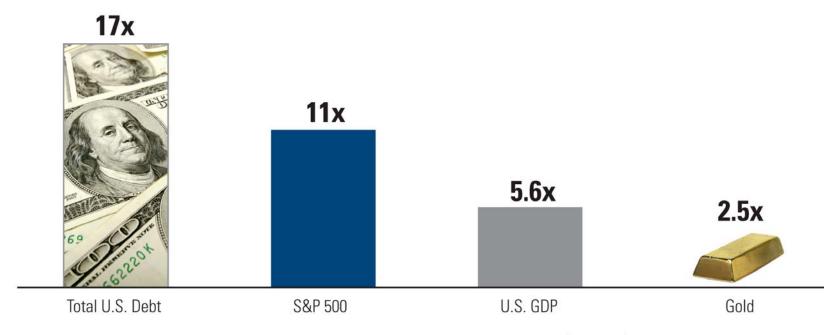
## Inflation-Adjusted Gold Prices in 2009 Dollars



# Gold Undervalued Compared to Rise in Other Areas of U.S. Economy

#### Gold Undervalued Compared to Rise in Other Areas of U.S. Economy

Today's Level Compared to 1980 Peak

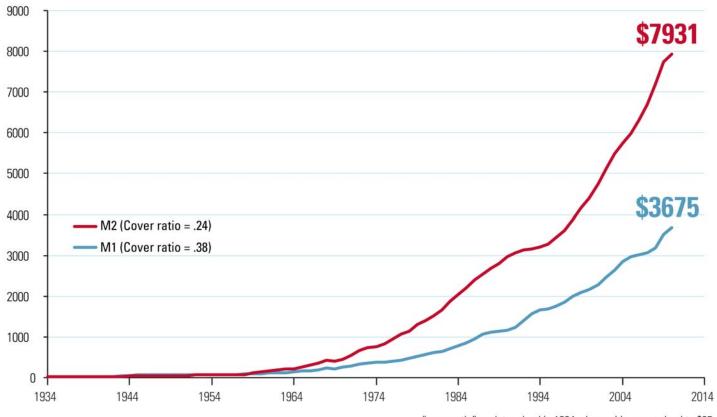


Source: Global Deliberations Newsletter

# Gold Would Need to Be Much Higher to Cover U.S. Money Supply







"cover ratio" as determined in 1934 when gold was revalued to \$35

Source: DundeeWealth



# **Trying to Stop a Bull Market Has Risks**



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Gold, precious metals, and precious minerals funds may be susceptible to adverse economic, political or regulatory developments due to concentrating in a single theme. The prices of gold, precious metals, and precious minerals are subject to substantial price fluctuations over short periods of time and may be affected by unpredicted international monetary and political policies. We suggest investing no more than 5% to 10% of your portfolio in these sectors.

Foreign and emerging market investing involves special risks such as currency fluctuation and less public disclosure, as well as economic and political risk. Because the Global Resources Fund concentrates its investments in a specific industry, the fund may be subject to greater risks and fluctuations than a portfolio representing a broader range of industries. By investing in a specific geographic region, a regional fund's returns and share price may be more volatile than those of a less concentrated portfolio.

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### **Disclosures**

The S&P 500 Stock Index is a widely recognized capitalization-weighted index of 500 common stock prices in U.S. companies. The NYSE Arca Gold BUGS (Basket of Unhedged Gold Stocks) Index (HUI) is a modified equal dollar weighted index of companies involved in gold mining. The HUI Index was designed to provide significant exposure to near term movements in gold prices by including companies that do not hedge their gold production beyond 1.5 years. The MSCI Emerging Markets Index is a free float-adjusted market capitalization index that is designed to measure equity market performance in the global emerging markets. The Philadelphia Stock Exchange Gold and Silver Index (XAU) is a capitalization-weighted index that includes the leading companies involved in the mining of gold and silver. The S&P/TSX Composite Index is a capitalization-weighted index designed to measure market activity of stocks listed on the TSX. The Nasdaq Composite Index is a capitalization-weighted index of all Nasdaq National Market and SmallCap stocks. The Nominal Broad Dollar Index is a weighted average of the foreign exchange values of the U.S. dollar against the currencies of a large group of major U.S. trading partners. The index weights, which change over time, are derived from U.S. export shares and from U.S. and foreign import shares.

M1 Money Supply includes funds that are readily accessible for spending. M2 Money Supply is a broad measure of money supply that includes M1 in addition to all time-related deposits, savings deposits, and non-institutional money-market funds. Beta is a measure of the volatility, or systematic risk, of a security or a portfolio in comparison to the market as a whole. Standard deviation is a measure of the dispersion of a set of data from its mean. The more spread apart the data, the higher the deviation. Standard deviation is also known as historical volatility. R-squared is a statistical measure that represents the percentage of a fund or security's movements that can be explained by movements in a benchmark index. R-squared values range from 0 to 100. An R-squared of 100 means that all movements of a security are completely explained by movements in the index.

### **Disclosures**

Holdings in the Gold and Precious Metals Fund (USERX), World Precious Minerals Fund (UNWPX), Global Resources Fund (PSPFX) and Eastern European Fund (EUROX) as a percentage of net assets as of 9/30/2011: Agnico-Eagle Mines (USERX 5.04%, UNWPX 4.50%); Alamos 0.00%; Allied Nevada 0.00%; Andina Minerals 0.00%; Argonaut (UNWPX 0.07%); Atna Resources 0.00%; Banro Corp 0.00%; Barrick Gold (USERX 5.46%, UNWPX 1.22%, PSPFX 3.35%); Bendigo Mining 0.00%; BHP (PSPFX 2.84%); BYD Auto 0.00%; Centerra Gold 0.00%; Citigold 0.00%; Claude Resources (USERX 2.18%, UNWPX 0.74%); Colossus (UNWPX 0.43%); Continental Gold (UNWPX 1.85%); Continental Minerals 0.00%; Crystallex International (UNWPX 0.06%); Detour Gold Corp 0.00%; Eldorado Gold Corp (USERX 0.77%, UNWPX 0.69%, EUROX 0.47%); Exeter Resource 0.00%; Gabriel Resources 0.00%; Glamis 0.00%; Goldcorp (USERX 2.58%, UNWPX 1.97%, PSPFX 1.60%); Gran Colombia (USERX 3.92%, UNWPX 4.16%, PSPFX 1.58%); Great Basin Gold (USERX 0.23%, UNWPX 0.34%); Greystar Resources 0.00%; Guyana Goldfields (UNWPX 0.58%); Homestake 0.00%; International Minerals 0.00%; International Tower Hill Mines 0.00%; Jaguar Mining 0.00%; Kinross Gold (USERX 3.37%, UNWPX 3.29%); Kirkland Lake 0.00%; Lake Shore Gold Corp 0.00%; Market Vectors Junior Gold Miners 0.00%; McDonald's 0.00%; Medoro 0.00%; Minefinders (USERX 0.53%, UNWPX 0.32%); Mundoro 0.00%; Newmont Mining Corp (USERX 1.02%, PSPFX 1.82%); Northgate Minerals Corp 0.00%; Novagold Resources 0.00%; Osisko 0.00%; Pacific Rubiales (UNWPX 0.46%, PSPFX 0.67%); Primero 0.00%; Rainy River 0.00%; Romarco (UNWPX 1.73%); Rubicon (UNWPX 1.03%); San Gold (USERX 0.67%, UNWPX 0.59%); Seabridge Gold 0.00%; Silver Standard (USERX 1.95%, UNWPX 1.16%); St. Andrew Goldfields 0.00%; Starbucks 0.00%; Timmins Gold 0.00%; Ventana 0.00%; Yamana Gold (USERX 4.32%, UNWPX 3.56%).